



## BUSINESS DEVELOPER IN THE SAHARA FOREST PROJECT

*The Sahara Forest Project AS is a Norwegian private limited liability company. The purpose of the company is to create profitable innovation and environmental solutions within the food, water and energy sector in arid areas. With leading competence in fields ranging from natural and social sciences to business, engineering, architecture and agricultural techniques, The Sahara Forest Project has a track record of creating ground-breaking ideas and turning them into reality on the ground. The core value offering includes production facilities with saltwater-cooled greenhouses, outdoor vegetation zones and renewable energy generation as well as technical and commercial studies to analyse and define applicable solutions to integrated Water, Energy and Food challenges.*

*At SFP, you will be a part of a tightly-knit and motivated team of 14 staff-members working from the headquarters in Norway, offices in the UK and operations in Jordan. The company has started construction of a research and production facility in Jordan and is working to realize projects also in several other arid countries.*

We are seeking an accomplished and motivated person to the newly established position as Business Developer in The Sahara Forest Project. As a Business Developer you will have the opportunity to play an important role in an exciting business venture at the cutting edge of sustainability.

As a Business Developer you will be working from the headquarters in Oslo. The Business Developer will report to the Vice President and have the following main responsibilities:

- Supporting the Vice President in ongoing business development initiatives
- Proactively identifying and securing new clients and partners
- Development of new private and public client relationships for The Sahara Forest Project
- Engage in the development of new projects and studies
- Contributing with high quality commercial research and analysis to studies developed by the company, as part of a multidisciplinary team

You are a structured and goal oriented person, combining a passion for innovation and sustainability with:

- Outstanding records of academic and managerial or professional achievement including a master's degree within finance, technology or project management
- A proven track record from business development, preferably combined with experience from management consulting or similar positions with analytical responsibilities
- A proactive and commercial attitude with a positive and goal oriented mind-set
- The ability to quickly grasp complex topics
- A talent for relationship-building
- Excellent communication skills
- The ability to handle multiple parallel projects in a structured manner
- Experience with fast-paced and demanding deliveries with short deadlines



For more information on the Sahara Forest Project, please visit our web-pages:

<http://www.saharaforestproject.com>

Questions about the position can be directed to Vice President Kjetil Stake (kjetil@saharaforestproject.com) Applications should be submitted to Office Manager Maha Mehdi (+47 960 48 828) by e-mail: maha@saharaforestproject.com.

Application deadline: 4.1.2017